

FOR IMMEDIATE RELEASE

Entre Commercial Realty LLC

Italian Automotive Supplier Expands in Schaumburg

MTA USA CORPORATION SIGNS 33,900 SF LEASE IN SCHAUMBURG, IL

CHICAGO, IL (August 2011)— Entre Commercial Realty LLC announces the lease of 33,900 square feet at 710 East State Parkway in Schaumburg, IL to MTA USA Corporation. The building, located in Schaumburg's Woodfield Business Center, features 22' clear ceilings, ample parking, a quality corporate image and many recent upgrades. MTA joins Carquest Auto Parts to bring the building to 100% occupancy. MTA was represented by Dave VenHorst of Tenant Advisors while Dave Smith and Dan Benassi of Entre Commercial Realty represented the landlord in the lease negotiations.



THE FOLLOWING IS RE-PRINTED FROM *CHICAGO TRIBUNE*:

Auto parts manufacturer expands; makes Schaumburg its U.S. headquarters

By [Kate Thayer](#) TribLocal reporter June 14 at 1:09 p.m.

An Italian auto parts manufacturer is expanding in Schaumburg, making the village its North American headquarters, officials announced Tuesday.

MTA USA Corp. plans to relocate its current 5,000 square-foot office to a 30,000 square-foot facility within the next few months. The expansion will add manufacturing and assembly operations, as well as an estimated five new jobs. That number is expected to grow over time, as MTA plans to build out in the next three years, creating another 50 jobs, said Jim Feltman, vice president of development with the Schaumburg Center for Economic Development.

The Center for Economic Development, created last fall, is a partnership between the Schaumburg Business Association and the village, designed to grow businesses and attract new ones to Schaumburg.

MTA's announcement is the first "big win" of the group, said Matt Frank, the village's economic development coordinator.

Without using tax incentives, the center was able to persuade MTA to stay in Schaumburg for their expansion, Frank said. The company was also considering Detroit and Mexico, he said.

Schaumburg officials were able to help identify buildings and resources for MTA, leading to their decision to lease the old CarQuest building on Plum Grove Road, he said.

The fact that the company is adding manufacturing to the village is "a big deal," Feltman said.

"We need those manufacturers to come back," he said.

Frank said manufacturing companies create not only higher-paying jobs, but also a "trickle-down effect" of job opportunities for suppliers and other companies.

"They need to have somebody package, ship, buy, all different touch points," he said. "Instead of someone just going into a restaurant and eating, (a manufacturer) has a greater multiplier."

Manufacturing space has the second largest vacancy rate in the village, behind office building vacancies, Frank added.

"The ability for us to keep the business here and actually have them grow...is huge," he said.

MTA Sales Manager Bob Socha could not be reached for comment Tuesday, but stated in a release, "As a result of our company's significant growth, we needed to expand our North American footprint. We received tremendous support from the Schaumburg Center for Economic Development...and as a result we decided to expand our operations here in Schaumburg."

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About Entre Commercial Realty LLC

Entre Commercial Realty LLC is a full-service industrial/office commercial real estate firm based in Schaumburg, IL. Entre Commercial Realty provides a wide range of real estate services including brokerage, property management, construction and corporate services throughout metro-Chicago and nationwide through its affiliates.

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